

# **EXTREME CUSTOMS**

## **Sales Associate – Internet Sales**

Extreme Customs, is an industry-leading tire and wheel solutions provider to auto enthusiasts nationwide. We are growing our Oshkosh, WI. based team and seeking candidates who are self-motivated, innovative, and dedicated to giving our team and clients the absolute best experience.

What you will be doing:

- Delivering in a high volume inside sales environment, including cold calling, warm referrals, and exceptional pipeline management to enable you to meet/exceed your sales goals.
- Providing an exceptional web-based consultative sales experience for our customers
- Engaging with prospects to understand their needs and then delivering custom options to satisfy their requirements
- Obtaining referrals from satisfied customers.

Qualifications you should have:

- Minimum of 1 years' experience selling in a high volume inside sales environment is required
- Social and business acumen to effectively understand the needs expressed by your prospects
- The ability to work well in a collaborative, team-oriented environment while also focusing on your individual metrics and results
- CRM and pipeline management experience
- Experience in the tires and wheel industry a plus
- BA degree in business a plus

What we provide for you:

- A great high energy culture where our team members are empowered to excel and control their destiny with career growth and earnings potential
- We offer a generous base salary plus commission with NO CAP on earnings with tiered career pathing for growth
- A competitive a benefits package is part of our employee package

If you are interested in knowing more, please submit your resume and a cover letter to [careers@extremecustoms.com](mailto:careers@extremecustoms.com)